

1. The meeting was convened at 10:00 A.M. by Hon. Gen. Secretary Managing Committee Mr. Dhananjay Vanmali. However due to lack of quorum, meeting was adjourned and reconvened at the same place at 10:30 A.M.  
The Following members were present on the dais: -  
Mr. Vinoo Raina, Hon. Chairman, Board of Trustees  
Dr. K.P. Sherif, Hon. Secretary, Board of Trustees  
Mr. Kamlesh Thakkar, Hon. Treasurer, Board of Trustees  
Mr. Kanhaiya Lal Boob, Hon. Advisor, Board of Trustees  
Mr. Rajesh Poojari, Hon. Advisor, Board of Trustees  
Mr. Shashi Pandey, Hon. President, Managing Committee  
Mr. Vikas Shetty, Hon. Vice President, Managing Committee  
Mr. Dhananjay Vanmali, Hon. Gen. Secretary, Managing Committee  
Mr. B.P. Mantri, Hon. Treasurer, Managing Committee
2. Mr. Dhananjay Vanmali Hon. Gen. Secretary Managing Committee welcomed the members of the Gymkhana to the 22nd Annual General Body Meeting and introduced all present on the dais.
3. **Agenda No.1:**

**Reading and confirming of the Minutes of the Meeting of the last AGBM held on 16<sup>th</sup> December 2018.**

Mr. Dhananjay Vanmali, Hon. Gen. Secretary Managing Committee informed the members present that as per the mandate of the AGBM (16th December 2018) the minutes of the last AGBM had been made available for all members to read from the website.

The minutes were proposed to be passed by Mr. Ramyash Kanaujia (F-146) & seconded by Mr. Sanjay Bhosale (F-957). The minutes were unanimously accepted by the members present to be passed.

**4. Agenda No.2:**

**To receive & adopt the Annual Report for 2018-2019**

Mr. Dhananjay Vanmali, Hon. Gen. Secretary Managing Committee read the salient features of the Annual Report.

Mr. Stanley I. Gladstone (L-991) opined that Annual Tournaments for members should be conducted for all the facilities especially for Tennis.

**DRAFT MINUTES OF THE 22<sup>nd</sup> ANNUAL GENERAL BODY MEETING OF NERUL GYMKHANA, HELD ON SUNDAY, DECEMBER 15, 2019 AT 10.00 A.M. AT NERUL GYMKHANA, PLOT NO. 5/5A, SECTOR – 28, NERUL NAVI MUMBAI**

Mr. K.M. Bhaskaran (L-1023) suggested that the members should be informed about family event and conduct Annual Tournament for Members. He further asked how many memberships are added this Year.

Mr. Vinoo Raina, Hon. Chairman, Board of Trustees replied the same data is included in the PPT presentation which is following the Annual Report and about 150 members have been added.

Mr Hrishikesh Bose (F-203) expressed that the restaurant is a Daru Adda and the members are neglected in the restaurant. The service is also pathetic.

Mr. Dinesh Sharma (F-543) supporting Mr Hrishikesh Bose (F-203) said that the members are not attended properly in the restaurant.

Mr. K.M. Bhaskaran (L-1023) suggested that separate area should be earmarked for members and non-members.

Mr. Sanjay Bhosale (F-957) reminded that it was agreed in the last AGBM that Table Tennis Tournament should be conducted.

Mr. Dhananjay Vanamali, Hon. Gen. Secretary, Managing Committee said that the Table Tennis facility is now in a temporary room and lacks the necessary facilities to conduct a Tournament. The Tournament shall be organised as and when we have the facilities in its permanent area which is under way.

Mr. Vinoo Raina, Hon. Chairman, Board of Trustees opined that the calendar of member's Tournament should be finalised in the beginning of this Year.

Mr. Ramyash Kanaujia (F-146) said that there is a great demand for Badminton and Courts should be made on an urgent basis. Badminton facility can be set up immediately on a temporary basis in the open and a Badminton Tournament also may be organised for members.

Mr. Stanley I. Gladstone (L-991) said that now the 3 to 5 pm slot is booked for coaching (Tennis) and hence members are deprived of the facility to play. He suggested that on weekends i.e. 3 to 7 pm slot should be for member or one court or two courts should be left for member to play and the coaching should be carried out in other courts only.

Mr. Ehtesham Z Shaikh (L-1153) said that for a General Member the annual membership charge is Rs.5600 and if he is using the Gym the annual charge is Rs.7000. The total works out to Rs.12600 as the Guest Charges for the GYM is only Rs10000. In that event, why one should become member and pay more when he can enjoy the facility without taking membership of Gymkhana. He requested to look into the matter and take corrective steps so as to entice more people to take up the membership of Gymkhana.

Brig. Dharam Prakash (F-338) stated that under no circumstances member should pay more than a non-member.

Mr. Himanshu Chawhan (F-977) expressed agreement with Brig. Dharam Prakash and Mr. Ehtesham Z Shaikh (L-1153)

With the above discussion, the August body adopted The Annual Report for 2018-19. The same was Proposed by Mr. Brajesh K Bharadwaj (L-831) and seconded by Mr. Dinesh Sharma (F-543)

**5. Agenda No. 3:  
To receive & adopt the Audited Statement of Accounts and Balance Sheet along with annexure for the year 2018-2019**

Mr. Shashi Pandey, Hon. President, Managing Committee requested the treasurer B.P. Mantri to do the power point presentation which summarises the financial position of Nerul Gymkhana.

Mr. B. P. Mantri, Hon. Treasurer, Managing Committee addressed the gathering and presented the Accounts through Power Point Presentation (PPT).

Mr. Vishnu Sonawane (F-1389) suggested that the Nerul Gymkhana Kids activity photograph should be displayed.

Mr. Himanshu Chawhan (F-977) suggested that we should, as a principle, encourage only members to use the facilities like swimming and cricket which will give an impetus to membership drive and membership enrolment.

Mr. Vinoo Raina, Hon. Chairman, Board of Trustees said the Managing Committee has been to a great extent successful in encouraging the member only usage in Swimming & Tennis during the peak season.

Mr. Shashi Pandey, Hon. President, Managing Committee said we want only the members to use the facilities but because of the financials, we have no choice but to open the facilities for non-members also. As and when, we are comfortable financially, we will discontinue allowing non-members usage.

Mr. Himanshu Chawhan (F-977) said as discussed, he is not satisfied with the difference in rate for member and non member and it should be substantial.

Mr. Ehtesham Z Shaikh (L-1153) said that the members are limited and non-members are unlimited.

Mr. Anil Kumar (L-1294) opined that we should define the users as member, member guest and walk in. The walk in should be addressed and try enrolling them as members.

Mr. Stanley I. Gladstone (L-991) said that there are lot of issues with tennis.

Mr. Shashi Pandey Hon. President, Managing Committee requested Mr. Kiran Stanely F-17) (co-ordinator) of Tennis Sub Committee to sit with Mr. Stanley I. Gladstone (L-991) and address the issues.

Mr. Vishnu Joshi (F-1258) opined that subscription of membership will improve if services are good. He suggested that the Health Club should be outsourced to a professional to run, so as to increase the earning. Entry of members should be maintained through an electronic surveillance system. He added that on weekends the restaurant should be opened at 10 AM. He also said that the Managing Committee should have faith in the caterer and should not be subjected to monitoring. He further added that the football vendor should not be monitored. He said that the policing of members should not be done like members having beer in the massage room etc., etc.

Mr. Shashi Pandey, President, Managing Committee said that we are looking for a professional service provider to run the Gym. The process is on.

Mr. Rajesh Poojari, Hon. Advisor, Board of Trustees said that we cannot be discriminatory as suggested by Mr. Vishnu Joshi (F-1258). It is not proper to suggest that we should monitor one vendor and trust the other vendor. As a principle, we should monitor all vendors. Managing Committee should strictly implement the rules and regulations and the members should adhere to it. No Indiscipline should be tolerated like having beer in the massage area or in the parking lot etc. Mr. Rajesh Poojari, Hon. Advisor, Board of Trustees also agreed with Brig. Dharam Prakash (F-388) that the members should be given maximum priority and should enjoy a substantial rate advantage using various facilities.

Mr. Vishnu Joshi (F-1258) said that he was sharing his thought only and said that the catering staff should not cater to members in non-allowed areas.

Mr. Vinoo Raina, Hon. Chairman, Board of Trustees said that we members should tell “no” to the waiter even if they deliver.

Mr. Gopalani Hargopal (F-1226) suggested that the annual maintenance charge to be reduced.

Mr. Vinoo Raina, Hon. Chairman, Board of Trustees explained that the maintenance charge cannot be reduced, as such Managing Committee is in deficit and any reduction in maintenance charges will result in non-compliance of statutory payments.

Mr. Vinoo Raina, Hon. Chairman, Board of Trustees further added that the members are turning Senior Citizens as years go by and hence there is a reduction in the income from maintenance charges. Under these circumstances the maintenance charges cannot be reduced.

Mr. Vinoo Raina, implored the August body to suggest ways and means to optimise the compliance of the maintenance charge payment, as the arrears have gone up to Rs.7Cr. He also asked what steps to be taken with the defaulters who have not paid the maintenance after 2016.

Mr. Sunil Vanvari (F-1763) suggested that arrears should be written off as in other club after 5 years.

Mr. Vinoo Raina, Hon. Chairman, Board of Trustees said that out of 1041 default members, the letter of 571 have been delivered and 470 have been returned and are non-traceable.

Mr. Ramyash Kanaujia (F-146) suggested that regarding untraceable members, notice to be placed in a newspaper, on our website and on our noticeboard and after the due process, delete their names.

Mr Hrishikesh Bose (F-203) suggested to share the defaulters list on the Notice board and the website and request the members to identify the untraceable member if any. Members of August body agreed with both the proposals of Mr. Ramyash Kanaujia (F-146) and Mr Hrishikesh Bose (F-203) and directed the Trustees and Managing Committee to follow the above procedure and remove the name of the untraceable members accordingly .

Mr. Himanshu Chawhan (F-977) requested the trustees to acquaint the August body regarding the financials required for completing the building and ways of mobilising resources.

Mr. Vinoo Raina Hon. Chairman, Board of Trustees informed that the liability is around Rs.4Cr of M/s. Satra Property Development Pvt. Ltd for finishing the basement, Rs.1.8Cr loan from M/s. Satra Property Development Pvt. Ltd. Rs2.5Cr approximately toward the work already carried out by M/s. Rupa Infotech & Infrastructure Pvt Ltd., about 2.5Cr to be paid to CIDCO as Time Extension fee for the Commencement Certificate & and 11 to 12Cr for completing the balance work of the building.

Mr. Kanhaiya Lal Boob, Hon. Advisor, Board of Trustees said that the GST payable for maintenance arrears i.e. Rs.7Cr, will further increase the liability by Rs.1 to Rs.2Cr.

Mr. Amol K Malgaonkar (L-699) opined that on completion of the building and when all the facilities become functional, more non-members will enrol and will improve the financial position to pay off the liabilities.

Mr Hrishikesh Bose (F-203) suggested to explore the possibilities of mortgaging the land of the Nerul Gymkhana to generate fund. He also suggested that as soon as a

member defaults in payment, he should be suspended and no bill should be generated. If and when the suspended member wants to re-join, that time the bills should be raised with arrears and GST charged.

Mr. Kanhaiya Lal Boob, Hon. Advisor, Board of Trustees explained as per law it is not possible.

Mr. Girish Kulkarni (F-1400) suggested to increase the maintenance to Rs.4000/-per annum.

Mr. Vinoo Raina, Hon. Chairman, Board of Trustees said that the amount can be reviewed only after 3 (Three) years. i.e. in 2021-22.

Mr. Kanhaiya Lal Boob, Hon. Advisor, Board of Trustees informed that as for the GST rules, the maintenance should be collected by 30th April of every financial year by raising the invoice, otherwise it leads to interest and penalties.

Mr. Shashi Pandey, Hon. President, Managing Committee put to the August body the recommendation of Mr. Kanhaiya Lal Boob, Hon. Advisor, Board of Trustees, to collect the maintenance by raising the invoice by 30th April of every financial year. The members agreed and the following resolution was moved and adopted.

**“IT IS RESOLVED THAT THE INVOICE FOR THE MAINTENANCE FOR THE FINANCIAL YEAR SHALL BE RAISED ON OR BEFORE 30TH APRIL AND THE MEMBERS WILL HAVE TO PAY THE DUES BY 15<sup>TH</sup> OF MAY OF THE FINANCIAL YEAR”**

The resolution was proposed to be adopted by Mr. Sunil Vanvari (F-1763) and seconded by Mr. Rajesh Raje (L-234).

Mr. Anil Kumar Kartha (F-46) appealed to the members to pay the maintenance charges in advance so as to help the organization.

In the absence of further queries, the audited balance sheet was proposed to be passed by Mr. Rajesh Raje (L-234) and seconded by Mr. Sunil Vanvari (F-1763). The August body unanimously adopted the audited balance sheet.

#### **6. Agenda No. 4**

##### **Appointment of Auditor for the financial year 2019-2020**

Mr. Kanhaiya Lal Boob, Hon. Advisor, Board of Trustees moved the Draft Resolution for the appointment of the Auditor for the F.Y 2019- 2020.

**“RESOLVED THAT M/S. “HAWA & CO. CHARTERED ACCOUNTANTS, MUMBAI BE AND ARE HEREBY APPOINTED AS AUDITORS FOR FINANCIAL YEAR 2019 – 2020 AND TRUSTEES ARE HEREBY AUTHORIZED TO DO THE NEEDFUL INCLUDING TO DECIDE IN RESPECT OF THEIR REMUNERATIONS”.**

Mr. Kanhaiya Lal Boob, Hon. Advisor, Board of Trustees explained to the members that the trustees had invited Quotations from Chartered Accountants for 2 years.i.e.2018-2019,2019-2020 and M/s Hawa & CO was awarded the contract as auditors for both financial years. Hence the board of trustees in the trustees meeting resolved to move the above Draft Resolution in appointing the M/s Hawa & CO in the AGBM.

The August body unanimously accepted the Draft Resolution and the resolution was proposed to be passed by Mr. Ramyash Kanaujia (F-146) and seconded by Mr. Vishnu Sonawane (F-1389).

**“RESOLVED THAT M/S. “HAWA & CO. CHARTERED ACCOUNTANTS, MUMBAI BE AND ARE HEREBY APPOINTED AS AUDITORS FOR FINANCIAL YEAR 2019 – 2020 AND TRUSTEES ARE HEREBY AUTHORIZED TO DO THE NEEDFUL INCLUDING TO DECIDE IN RESPECT OF THEIR REMUNERATIONS”.**

**7. Agenda No. 5**

**Status of arrears of members, and the action plan for recovery of the same.**

Mr. Shashi Pandey, Hon. President, Managing Committee informed that the above agenda was already taken up and decision arrived at.

**8. Agenda No. 6**

**Update on phase II and Membership Drive**

Mr. Vinoo Raina, Hon. Chairman, Board of Trustees informed the meeting that the organisation is at a Crucial Juncture and we require about Rs.15-16Crores to complete the ongoing project of circular building. The only source of income is membership enrolment. One way of giving impetus to the membership drive is by completing the Swimming Pool. From the input of the professionals in the field of construction and management on Swimming Pools, the ideal size is 50 metre pool length with depth of



4ft at one end tapering to 7ft.at the other end. Such a pool is financially viable and user friendly for members. The Budget outlay for the construction of such a Swimming Pool is to the tune of Rs.4 Cr.

Mr. Vinoo Raina, Chairman, Board of Trustees further appealed to the August body for approval to avail loan for Rs.4Crores, from banking sources at a competitive rate and attractive repayment terms. The Trustees shall obtain necessary permission from charity commissioner and a special general body meeting may be convened at the time of availing the loan.

The August body unanimously approved the proposal of the trustees for availing the loan of Rs.4Crs. towards completion of any work of project of Nerul Gymkhana.

Mr Hrishikesh Bose (F-203) proposed and Mr. Ravi Pujari (F-360) seconded the proposal.

Mr Hrishikesh Bose (F-203) made an appeal to make the website more attractive. Mr. Vinoo Raina, Hon Chairman, Board of Trustees requested Mr Hrishikesh Bose (F-203) to interact with Ms. Deepali, Administrator, Nerul Gymkhana /Mr. Sharad Kathuria, Hon. Member, Managing Committee / Mr. Vinay Rao Hon. Jt. Secretary, Managing Committee to make the website attractive.

The letter from Mr. Shekhar Ruperee (L-536) asking special time slot for swimming for members was read. Mr. Vishnu Sonawane (F-1389) (Swimming Pool Sub Committee coordinator) said we will explore the possibility and will try to accommodate the request.

Mr. Shashi Pandey, Hon. President, Managing Committee suggested that we can definitely do it with the commissioning of the new pool in 6 to 7 months.

Mr. Vinoo Raina, Hon. Chairman, Board of Trustees thanked members of the August body for their active participation and valued suggestions and inputs.

Mr. Kamlesh Thakkar, Hon. Treasurer, Board of Trustees proposed the vote of thanks.

The meeting was adjourned after singing the National Anthem.